

CHC Supply Trust

Healthcare Supply Chain Management Services



Today, hospitals must plan for disruption if they want to remain resilient and meet the critical needs of their citizens and communities.

Supply costs are typically the second-highest expense for hospitals. Unfortunately, spiraling expenses tend to hit independent hospitals hardest. That's because with other GPOs, they receive less favorable pricing tiers. This is where CHC Supply Trust, the supply chain services arm of Community Hospital Consulting, comes in. We offer healthcare supply chain management support to independent hospitals, including providing GPO access to best tier pricing that offers significant savings along with attentive customer service support.

UNIQUE VALUE

CHC Supply Trust partners with HealthTrust Performance Group to offer more competitive pricing for community hospitals. HealthTrust is the industry's only national, committed model GPO. We return 100 percent of GPO rebates to hospitals each month.

ANALYSIS

We do the analysis and vetting for you. Contracts are scrutinized and analyzed continually for better pricing and better products, and ultimately written in favor of the hospital and the best clinical outcomes.

**Find out how much your hospital can save with our
Complimentary Supply Spend Analysis.**



ONBOARDING AND SUPPORT

From dialogue to data analysis and product match-up, the onboarding process involves conversations with CHC and HealthTrust experts, ensuring a smooth conversion and maximum savings. Special expertise is another thing that sets CHC Supply Trust apart. The team collectively has decades of experience working with and for community hospitals in materials and healthcare supply chain management.

With data analysis, negotiation and hospital operations know-how, team members excel at identifying supply chain savings and efficiencies for our hospital clients.

Following conversion and training, our experts conduct a 90-day post implementation check-in and provide ongoing service support.

GPO ACCESS TO PREFERRED PRICING

GPO access is by far the most in-demand supply chain service CHC Supply Trust offers for reducing healthcare supply chain management costs. That's due to the significant savings made possible by the HealthTrust partnership. By aggregating the purchasing power of community hospitals across the country, CHC Supply Trust is able to grant access to HealthTrust's portfolio of specially priced, clinician-recommended products typically reserved for the nation's largest health systems. Indeed, all CHC Supply Trust hospital clients gain access to a higher level of savings regardless of size.

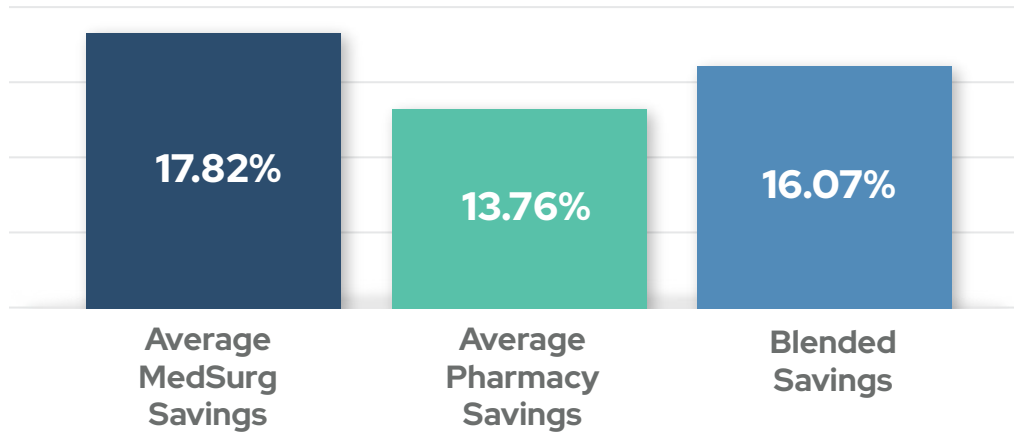
UNLOCK YOUR SAVINGS THROUGH CHC SUPPLY TRUST

Our assessments indicate that hospitals can typically save from 15 to 20 percent annually compared to pricing from other GPOs. CHC Supply Trust goes the extra mile with comprehensive onboarding services to ensure clients maximize savings from day one. As a place to start, we offer a Complimentary Supply Spend Analysis which shows a conservative estimate of how much new members can save simply by purchasing those same items through CHC Supply Trust.

"Community Hospital initially saw supply spend and other savings of \$532,000, followed the next year by savings of \$344,000 just on orthopedic implants. Community Hospital continues to see about 18% savings annually on its supply spend."

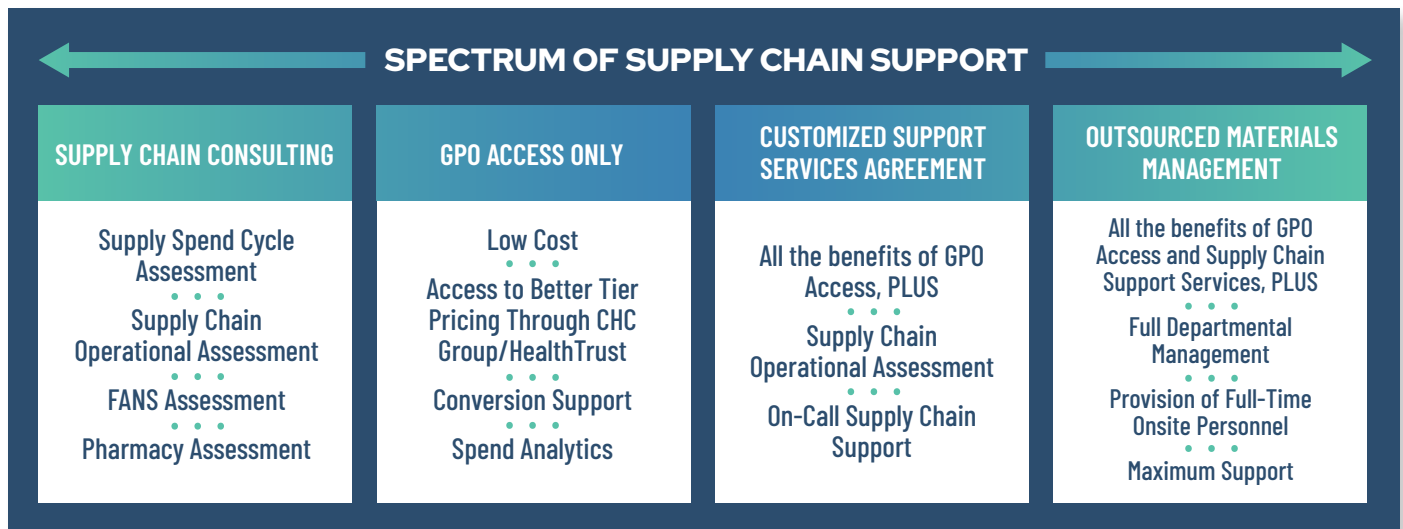
Community Hospital is a 25-bed Critical Access Hospital in McCook, Nebraska

CHC Supply Trust Offers More Savings



Savings based on most recent Complimentary Analysis performed for 15 hospitals (21 to 306 beds) in various states, comparing CHC Supply Trust prices to those of leading GPOs. (Excludes HealthTrust)

Four Levels of Healthcare Supply Chain Management Support



ADDITIONAL SAVINGS

Purchased Services—from pharmacy and food services to laundry, landscaping and more—typically account for 20-50 percent of a community hospital's operating expenses. This area of spend, however, is often decentralized and

overlooked. CHC Supply Trust, powered by Valify Solutions Group, offers benchmarking by category and one centralized platform for controlling costs and governing price, resulting in powerful savings. 📊



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